

# Estimated Benefits of Purchasing Collaboration Spreadsheet

Cost Savings Info - Agency:					Click here, use drop down to choose Agency				
Collaborative Initiative	TOTAL - ALL AGENCIES FY 05					TOTAL - ALL AGENCIES FY 06			
	Est Units		Est Unit Savings	Total Est Savings	Comment	Est Units	Est Unit Savings	Total Est Savings	Comment
1 (IWD) McAfee				\$3,150	Received DOT discounted price by volume			\$3,150	2 year renewal
2 (IWD) Donated Kentrox DSU'S				\$19,875	DPS gave IWD 20 Kentrox Model 78222 T-1 DSU's they were replacing.				
3 (DOT) HP Service Desk				\$189,948	Clarify replacement			\$37,441	
4 (ITE) IBM Edge Server	4		\$2,000	\$8,000	Dropped IBM's and went to free software from Apache	1	\$2,000	\$2,000	
5 (ITE) Real Network	N/A	N/A	N/A	\$0		N/A	N/A	\$8,000	Renegotiated contract for 60% savings
6 (ITE) Clarify	N/A	N/A	N/A	\$0		N/A	N/A	\$45,000	Canceled software support agreement
7 (ITE) Server Hardware Consolidation	N/A	N/A	N/A	\$10,000	PHP and lowAccess infrastructure	N/A	N/A	\$10,000	PHP and lowAccess infrastructure
8 (ITE) Server Hardware Repurposing	N/A	N/A	N/A	\$20,000	Multimedia converted to ASP hosting	N/A	N/A	\$20,000	Multimedia converted to ASP hosting
9 (ITE) Iowa Hub	N/A	N/A	N/A	\$40,000	Replaced Iowa Hub system with more cost effective solution	N/A	N/A	\$0	One-time savings
10 (ITE) Storage Tek	N/A	N/A	N/A	\$26,400	Renegotiated Storage Tek maintenance contract	N/A	N/A	\$26,400	Renegotiated Storage Tek ma

## Estimated Benefits of Purchasing Collaboration Spreadsheet

Cost Savings Info - Agency:				Click here, use drop down to choose Agency						
11	(ITE) EMC Software	N/A	N/A	N/A	\$20,000	Renegotiated EMC software maintenance contract	N/A	N/A	\$20,000	Renegotiated EMC software m
12	(ITE) IBI Software	N/A	N/A	N/A	\$32,000	Canceled IBI software contract	N/A	N/A	\$0	One-time savings
13	(ITE) WebSphere	N/A	N/A	N/A	\$0		N/A	N/A	\$37,000	Consolidated servers from 23 f
		TOTALS			\$369,373				\$208,991	
	Number of agencies reported:			34						
	Agencies reporting savings:			22						
	Agencies with zero savings:			12						